



**WELCOME**

**NERD** / nɜːd /

A person who is extremely interested in one subject [...] and knows a lot of facts about it.

- *Cambridge Dictionary Definition*

## NERDS, WELCOME

Do you call yourself a *nerd*? Regardless if you do or not we value the qualities and traits of, what we at AWA, accredit a nerd. We are *nerds* ourselves and proud of it.

We enjoy devoting ourselves to the world of Intellectual Property and every little detail therein. Solving those last pieces of a complex puzzle, tweaking a product or a process to perfection. We're passionate about technical inventions and how they can help our world to progress.

We see no limits in new innovative ideas, we are fired up about technical inventions and we have guts in decision-making. And together with you, we believe we can evolve even further!

# TRAINEE PROGRAMME

**Application period:** March-April

**Programme start date:** September

**Duration:** Seven-month training programme

**Criteria:**

Engineering-related background:

- Electrical engineering, computer technology, biotechnology, chemical engineering, mechanical engineering, civil engineering, technical physics and industrial economics.

Business drive and spirit:

- Wide technical range – Be adaptable and a fast learner, driven by new challenges every day.
- Business-minded – See new business opportunities for both AWA and your clients.
- Curious and attentive – Ask the right questions and find the best solutions.

**APPLY AT [AWA.COM](http://AWA.COM)**

## ENGINEERS, WELCOME

You are important to us. With your background and your thoroughness we can shape the future of AWA and our clients.

Our trainee programme for prospective patent attorneys and future experts in the field of Intellectual Property is one of a kind in Europe. During our unique training course, you'll mix expert theory with hands-on practice. Already from the start of the trainee programme you have a full time position as an associate at one of our offices in Sweden or Denmark.

*Our engineers help today's companies develop tomorrow's innovations.*

**ANNA INGEBRAND**, Trainee programme 2016/2017

*Give us a quick glimpse of your role and background.*

I'm an associate at AWA's Östersund office where I work with a number of local and national clients active in different technical fields, spanning from medical equipment and sports related technology to mining and construction. I have an engineering degree in materials science and engineering, and before joining AWA I worked abroad for several years in companies active in the steel and automotive industry.

*Why did you apply for the trainee programme at AWA?*

One of the things that was appealing to me was the chance to work within a variety of technical fields and – at that - with the latest developments within these, instead of focusing on a quite narrow line of investigation or development, as I had done before. I also enjoy reading, writing, and analysing, and it seemed like these were qualities which would come good at hand for a trainee and a future patent attorney.

*In your opinion, what is the best aspect of being a trainee at AWA?*

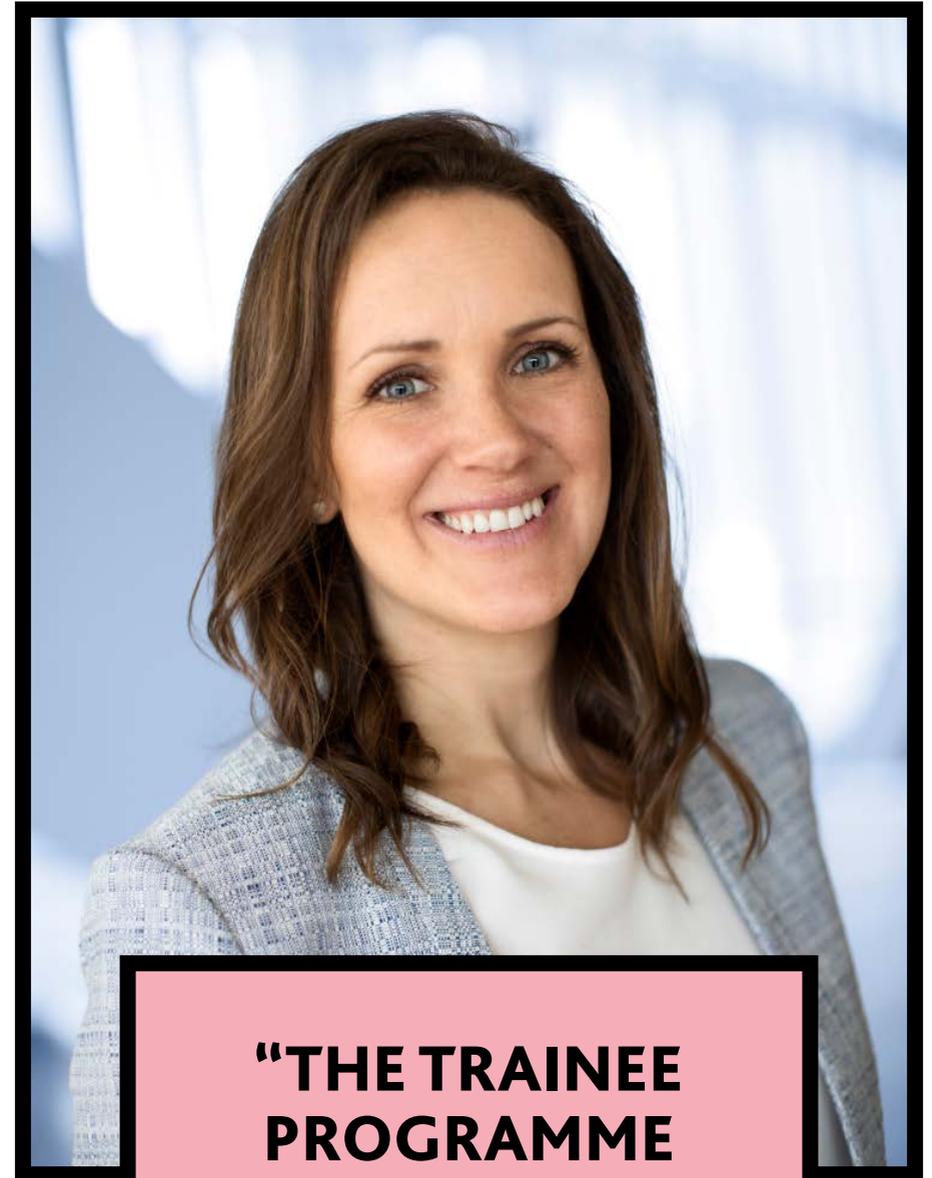
The fantastic training process involving many colleagues sharing their experience and knowledge through lectures and tutoring, and the possibility of meeting colleagues from different offices early on in the programme. This made me feel like a valued part of the company from day one.

*What has the trainee programme meant to your career?*

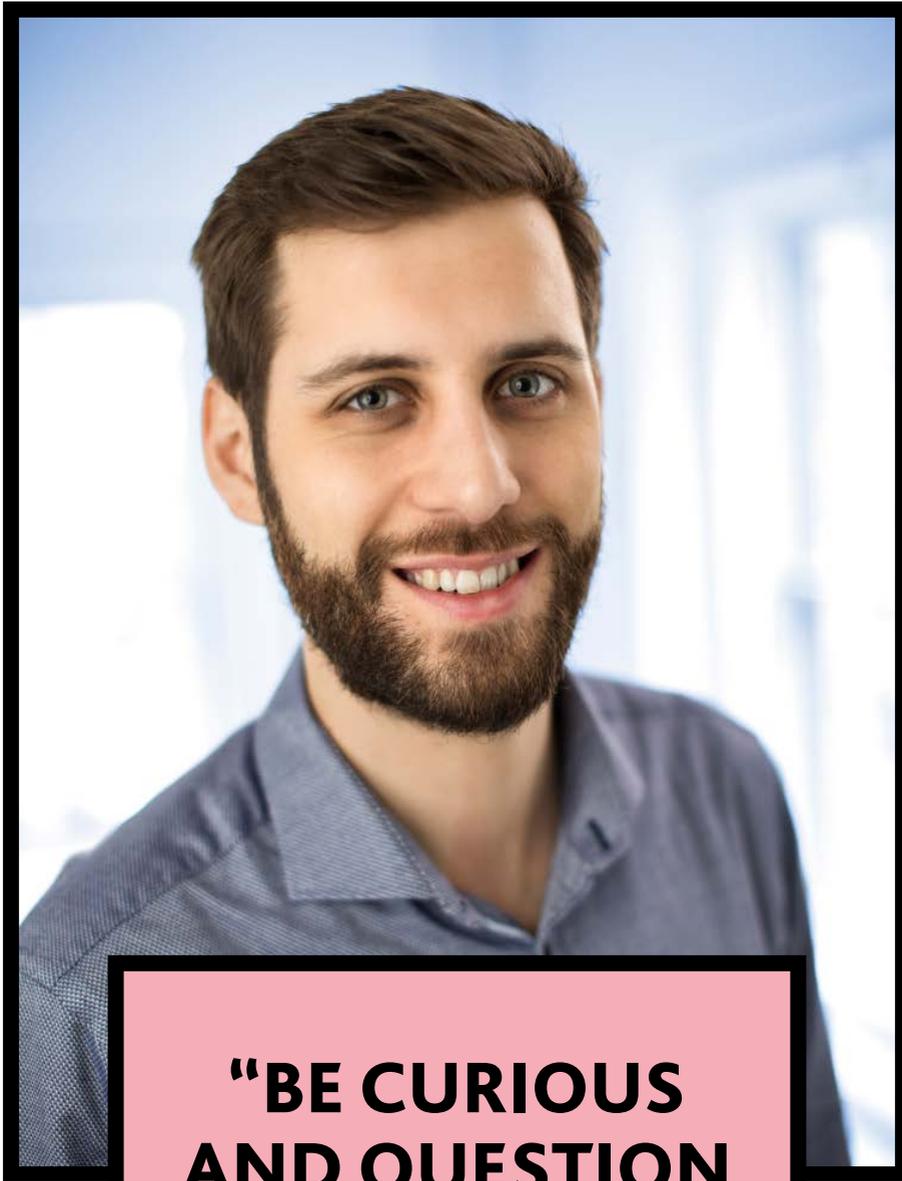
It opened my eyes to the world of IP, and how I can contribute to the development of the industry from a more strategic and yet technical perspective. For me, it confirmed that it is within this field, and particularly at AWA, that I want to continue to develop professionally.

*What's your advice to future applicants?*

The trainee programme is a great opportunity to start an exciting career having a variable mix of multi-disciplinary technical focus, client management, and IP law. Take the chance – I would do it again any day!



**“THE TRAINEE  
PROGRAMME  
IS A GREAT  
OPPORTUNITY”**



**“BE CURIOUS  
AND QUESTION  
EVERYTHING”**

**CHRISTIAN ESPERSEN**, Trainee programme 2016/2017

*Give us a quick glimpse of your role and background.*

My role at AWA in Copenhagen is advising inventors and companies on how to best protect their inventions which often means applying for a patent. I joined AWA straight after graduating in M.Sc. Mechanical Engineering.

*Why did you apply for the trainee programme at AWA?*

While I did not think of working with intellectual property while studying (I did not even know what it was), I found that a lot of the things I enjoyed as a student, such as understanding the essence of technology and how it can solve practical problems, are at the core of the work as a patent consultant. The AWA trainee programme seemed like the perfect learning opportunity since it is structured as a smooth transition from university life to working life.

*In your opinion, what is the best aspect of being a trainee at AWA?*

The network, hands down. You get to meet and learn from so many knowledgeable and dedicated people.

*What has the trainee programme meant to your career?*

The trainee programme helps you build your confidence quickly, and after just a few months you have the necessary knowledge to apply it to the real world. The trainee programme also means you get a head start on your colleagues from other firms.

*What's your advice to future applicants?*

Be curious and question everything. Even though learning is important, your network is equally important so remember to have fun.

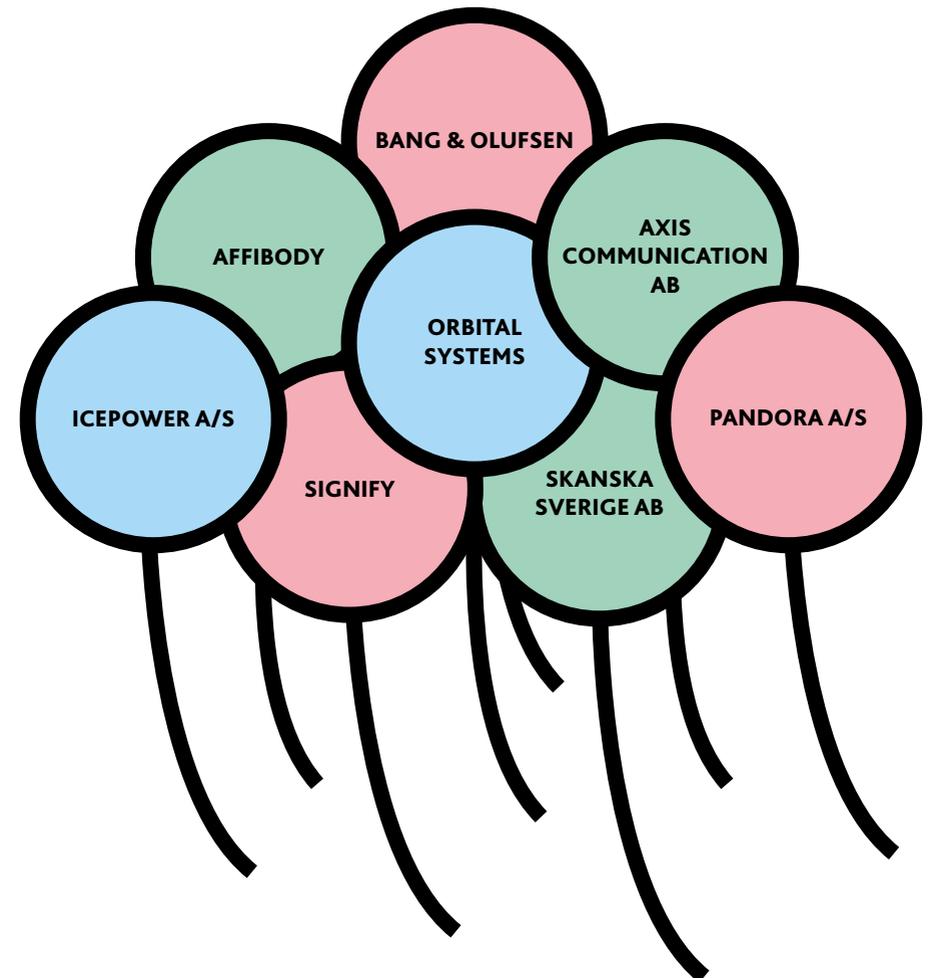
# INNOVATORS, WELCOME

Our clients change the world. With their hard work and devotion we see progress within all our areas of expertise. Our clients are innovation-intensive companies, ranging from startups of the world's most well-known brands and patent portfolios. We work with technical inventions and trademarks that shape our tomorrow.

New ideas and cutting-edge innovations cross our desks every day. To work as a patent attorney means embarking on a journey with a variety of assignments, but one clear purpose: helping your clients succeed with their business.

As a patent attorney, you support everything; from filing a patent application to extracting new business opportunities from innovations, adding extra value for your clients. AWA works with some of the world's brightest and most innovative companies. Some are well known others are about to be.

## A FEW OF OUR CLIENTS

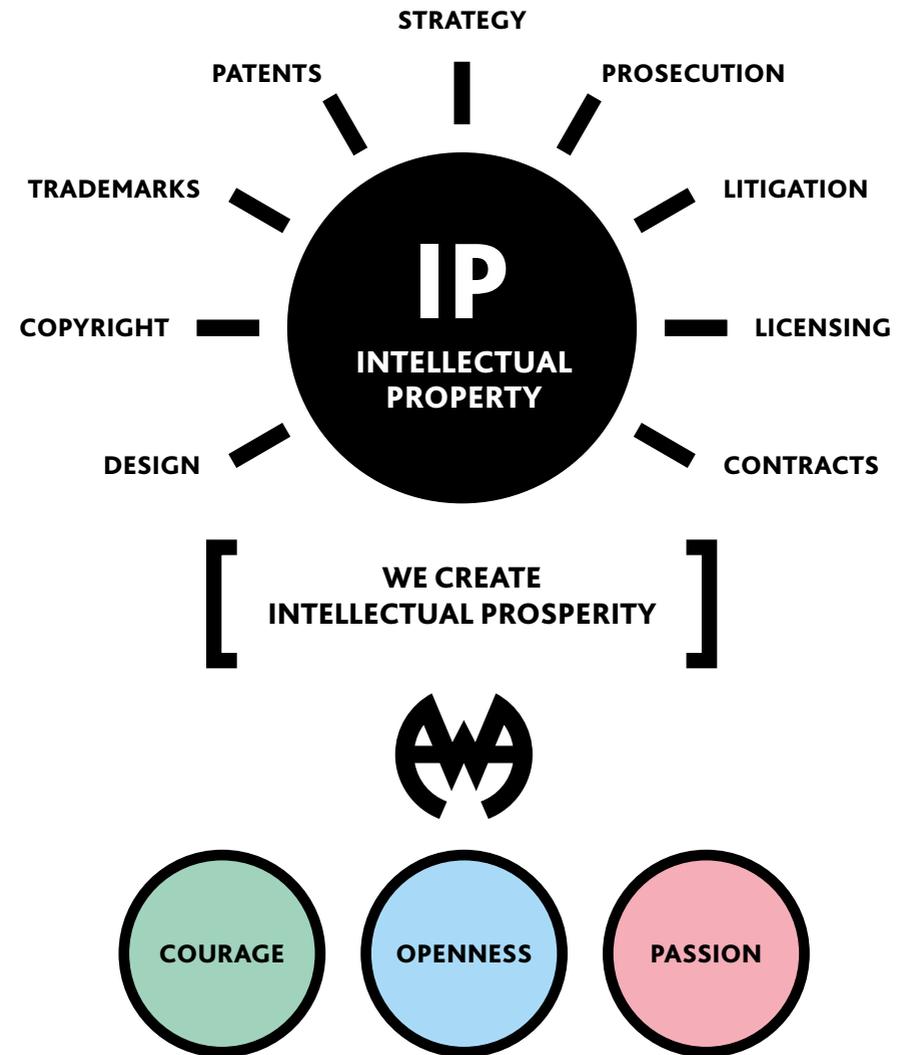


# WELCOME TO AWA

AWA is a leading intellectual property (IP) firm with presence in Europe and Asia. Our clients are innovation-intensive companies, ranging from startups to owners of the world's most well-known brands and patent portfolios. We help them turn their ideas and innovations into business opportunities.

Our 180 patent attorneys, attorneys-at-law and other IP professionals are experts in IP strategy and legal services, as well as patents, trademark, design, and copyright.

AWA was founded in 1897 and has 300 employees at 15 offices in Sweden, Denmark, China and Hong Kong, along with a representative office in Germany.



## INDUSTRIES

- Automotive
- Branding
- Building & construction
- Cleantech
- Food & beverage
- Franchising
- Life Sciences
- Software & IT
- Manufacturing & Process Technology
- Materials Technology & Nanotechnology
- Medtech
- Pharma
- Telecom

**AWA**

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